

## Operations & Analytics

**Role : Associate Consultant, Operations & Analytics**

**#MadAboutSoftware**

**Location: Pan India**

Autoninja is in a bid to reshape the face of the automotive industry in India with its recent association with ICICI Lombard. Being a unit of ICICI Lombard now it aims at providing cutting-edge technology driven solutions that directly impact business results. Autoninja boasts of a strong clientele of 450+ top auto dealer organizations in the country within 5 years of operations. We are a VC funded start-up and are rapidly expanding our footprint across India. We are a SaaS Organisation, which means that our software is hosted on the cloud.

Our Ninjas are a team of young, dynamic and experienced graduates from premier institutes and we are looking for more Ninjas to join our ranks.

Role: As an Associate Consultant - operations & analytics you will be expected to maintain and analyze client data and processes. Maintain good relations with current and prospective business clients. You might be required to coordinate and channelise efforts between the engineering and operations team to ensure on-time deliverables. It is a great opportunity to expose yourself to the niche auto market and develop the skills necessary to tab the sector well and grow big with us. If you share the same passion for the automobile as we do, trust us you've landed in the right place.

## Key Responsibilities

- Coordinate between clients and Engineering team for quality, on-time delivery of agreed deliverables
- Analyse client data and processes and give recommendations for improved business results
- Drive business results at the clients
- Work closely with clients to understand their requirements and recommend changes in our product
- Maintain High Team morale
- Work closely with the Regional Managers to meet the set targets
- Relevant work experience in the field for a minimum of 1-3 years

## Qualifications/Skills

- High Aptitude, ability to understand, assimilate and draw inferences from a large amount of data
- Assertive nature to push your recommendations at the clients.
- Interested to work in a dynamic startup environment.
- Take ownership of work and be able to continuously prioritize work items in a fast-paced environment
- Must be flexible in travelling across the region

## Education

- Bachelors from premier institutes across India. Education is not a bar. MBA in Operations is a definite plus.

## COMPENSATION & BENEFITS:

- As per industry standards
- Accelerated path to Consultant then Regional Manager role of a new territory with team management responsibility based on the merit and performance demonstrated.